Private Business Growth Award finalists

AEROY LABS INC.

Founded in 2007, AeroY Labs designs simple, small, easy-to-use drones – known as ‘quadcopters’ (UAVs) – that are easy to operate safe in the air and indoors. AeroY Labs is setting new standards in the unmanned aircraft industry and military customers, research facilities and businesses around the globe.

“While we had always been interested in unmanned aerial vehicles (UAVs), we focused on the high-end market. AeroY Labs is helping to expand the market focused on some pretty big events for example, our system was purchased by BF to help find oil during the Gulf Oil Spill.”

“T is important to pay focus on what you want to be, not necessarily just what you want to do. Understanding the market and designing technology that solves those problems, is key to our success.”

For more information, visit www.aeroy.com

ASPIN KEMP & ASSOCIATES, MONTREAL

Aspin Kemp & Associates (AKA) is a management consulting firm that provides comprehensive solutions through digital transformation and business innovation. AKA has collaborated with its corporate headquarters in Montréal, Q.C., last year. Today, the company has more than 250 employees and is growing rapidly based on strong customer references and word-of-mouth recommendations.

“We have tried always to listen to our customer’s problems and then work with them to develop technology that resolves those problems and enables them to stay ahead of industry trends. We do not approach customers with our predesigned solutions, but instead work with them to find the best solution for their specific needs.”

For more information, visit www.aspin.com

 remotely-powered, remote-piloted aircraft (RPAS) that are used in a variety of industries, including construction, mining, and agriculture. The company has been recognized for its innovative solutions and has won several awards for its technology. Aquanaut creates custom engineering solutions and provides support services to a growing number of clients around the world.

“Five years ago, we made a conscious decision to diversify our customer base, to not only focus on the big enterprise customers, but also to build a culture, that provided unparalleled technology and added advanced features. Our focus is on customers who need the very best in technology.”

For more information, visit www.aquanaut.com

BIRKIRKARA & COMPANY LTD.

Birkirkara & Company Ltd. is a private, independent, non-bank financial services firm that provides comprehensive financial advice to institutional investors, corporations, and individuals. The company was established in 1996 and is based in Toronto, Ontario.

“We started with a small team of experts and have grown to serve more than 8,000 clients worldwide. We believe in providing high-quality, personalized service to our clients, and our team of experienced professionals is dedicated to helping our clients achieve their financial goals.”

For more information, visit www.birkirkara.com

GLOBAL Relay

Global Relay is a recognized leader in the design and development of eDiscovery and supervision solutions. The company provides comprehensive eDiscovery and supervision solutions to businesses worldwide.

“We have been in the eDiscovery and supervision business for over a decade, and we are proud to have helped organizations of all sizes, from small startups to large enterprises, effectively manage and protect their data.”

For more information, visit www.globalsec.com

KIDS & COMPANY LTD.

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For more information, visit www.kidsandcompany.com

MONTAGUE, P.E.I.

Montague is a small Unmanned Aerial Systems (UAS) company based in Montague, P.E.I. The company has been in operation for over 15 years and is recognized for its innovative solutions in the field of aerial reconnaissance and surveillance.

“We have always believed that our success is directly related to our ability to listen to our customers and understand their needs. We are committed to providing high-quality products and services that meet the unique requirements of each client.”

For more information, visit www.montague.com

“ar spreadsheet of the country’s business community, the largely small and mid-sized businesses, mid-sized operations and multinationals. Canada’s private businesses are the backbone of the Canadian economy. They play a critical role in driving growth and creating new jobs.”

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The winner of this year's Private Business Growth Award, Polycorp Ltd. designs and manufactures engineered elastomeric parts, providing industrial customers with high-quality, cost-effective solutions to address common abrasion, impact, noise and vibration challenges. As the successor to B.F. Goodrich Engineering Products of Canada, Polycorp was established in 1987 in Elora, Ontario, and has since grown to over 230 employees and agents worldwide, serving customers worldwide.

“Polycorp’s focus on geographic expansion has emphasized areas underserved by competitors. The strategy is to take an established North American product line, then use the platform for product line extension and geographic expansion. As one area becomes developed, initiatives are set in motion in adjoining countries, employing a ‘fence hopping’ strategy. Credibility is added by partnering with domestic representatives that provide language capabilities, relationships and cultural knowledge for local markets. As a result, exports now represent 6.1% of total sales.”

“The main element of the Polycorp value proposition is technical leadership. We keep abreast of current technical material developments and invest in technology, equipment and people to sustain our on-going growth and success.”

“Like many entrepreneurs, I would not consider starting my own business if I had not been having a great product and driving success in our company have been key factors. As entrepreneurs, we think there are many ways to do business, and there are many successful ways to get where you want to go.”

“We would like to thank the following Private Business Growth Award gala sponsors for their generous support:

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For more information, visit www.polycorp.com.

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